



# SOUTHWESTERN OHIO EPC

2026-27

DESIGN BUILD PROGRAM



# The EPC has your school covered from the Blacktop to the Rooftop... and everything in between.

- Boilers
- Electrical
- Energy Savings Programs
- HVAC
- Parking Lots
- Plumbing
- Roofing
- Remodeling
- Windows
- And More!
  
- ANY Facility Upgrades!

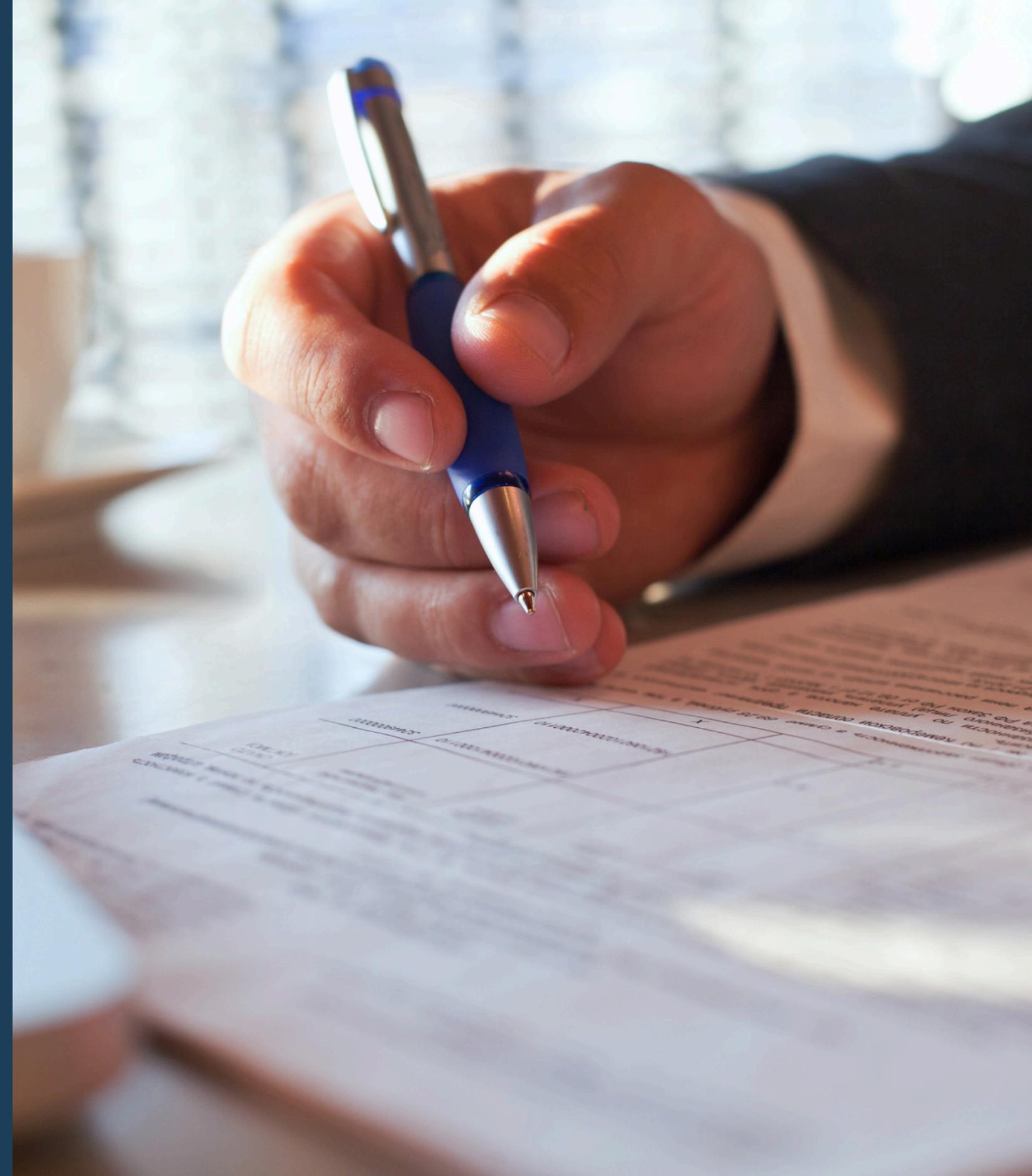


# Why you should use the EPC Design Build Program

Using the Southwestern Ohio Educational Purchasing Council (EPC) Design-Build Program provides public entities, particularly school districts, with a legally compliant, streamlined, and cost-effective method for managing construction projects. The program adheres to Ohio Revised Code (ORC) sections 153.65 through 153.71 and Chapter 167, allowing members to bypass traditional, time-consuming bidding processes for expedited, high-quality results.

## 1. Legal Compliance and Reduced Liability

- **Adherence to ORC Requirements:** The program is explicitly designed to meet Ohio Revised Code Sections 153.65–153.71 and Chapter 167, ensuring all legal requirements for public improvement projects are met, including the use of a licensed criteria architect.
- **Vetted Process:** The Request for Qualifications (RFQ) and Request for Proposals (RFP) processes are already completed by the EPC, providing assurance of contractor qualifications and reducing the risk of bid disputes.
- **Transparent Pricing:** Awarded firms must disclose overhead, profit margins, and equipment discounts.



## 2. Time and Cost Savings

- **Accelerated Scheduling:** The program allows for fast-track scheduling, reducing project timelines by up to 20 weeks by enabling design and construction phases to overlap.
- **Elimination of Competitive Bidding Hassles:** It waives the need for traditional, individual competitive bidding processes, saving significant administrative time.
- **Lower Project Costs:** The process reduces the likelihood of change orders through close coordination between the architect and contractor, often resulting in 10-20% lower costs compared to traditional Design-Bid-Build.
- **Cooperative Purchasing Power:** Member districts benefit from the collective purchasing power of the EPC, securing better prices for materials and services.



### 3. Enhanced Control and Quality

- **Single Point of Responsibility:** A single entity is responsible for both design and construction, minimizing risks for the owner and ensuring better accountability.
- **"Open Book" Process:** Districts have full visibility into subcontractor bids, allowing them to choose the best fit for their project.
- **Active Owner Involvement:** The process allows for the owner to be heavily involved in decision-making and project meetings.

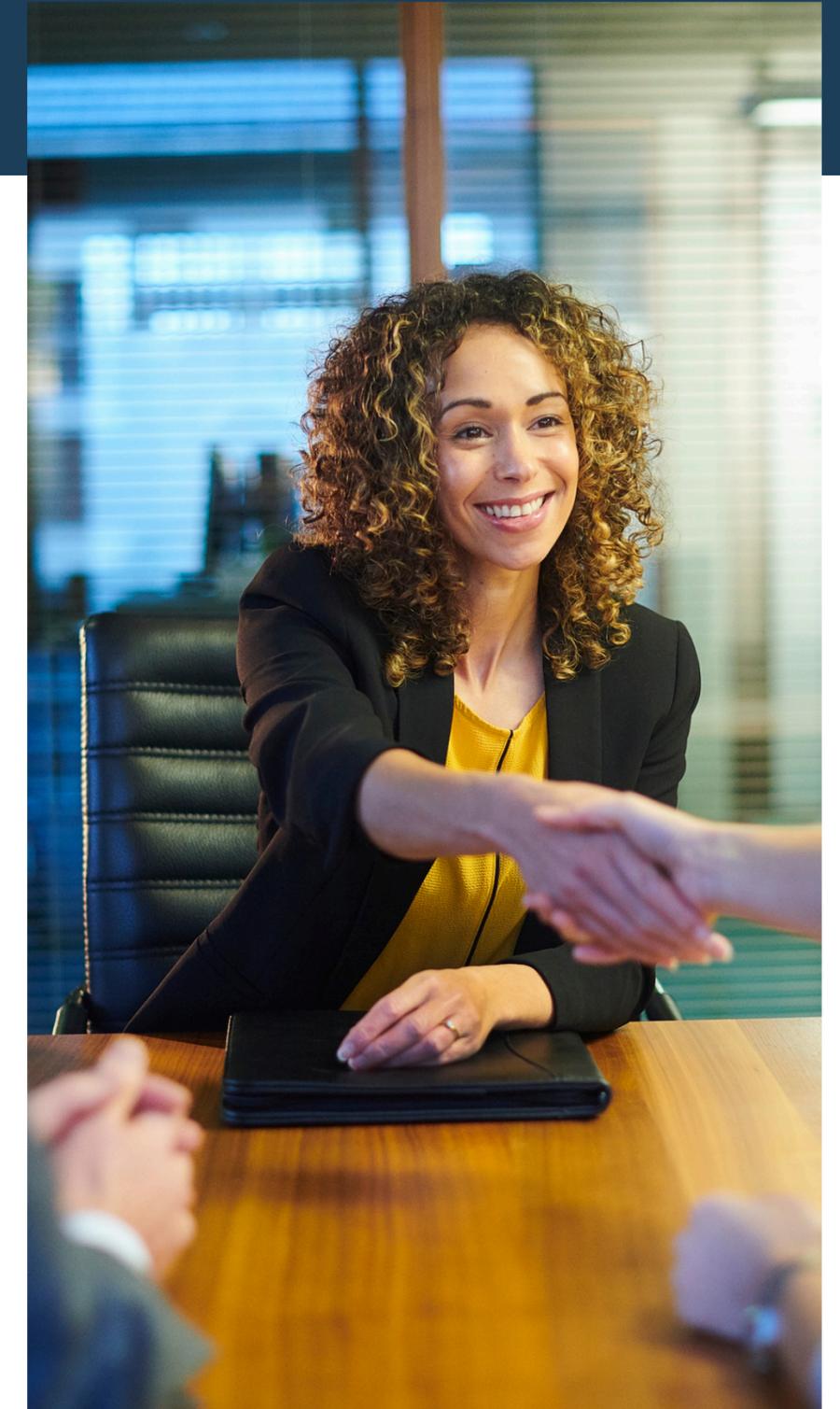
### 4. Specialized Focus for Schools and Public Entities

**Expertise in Facility Improvements:** The program is ideal for HVAC, security, and facility upgrades, particularly to meet short deadlines and manage long-lead equipment times.



# Narrowing Down The Candidates

Round #	Category	# Requested	# Responses	# Awarded	Awarded Vendors
Round 1 October 2025	Criteria Architect Engineer for Design-Build Services	20	6	1	AGM Energy Services
Round 2 December 2025	Professional Design Services	32	11	3	APP Architecture KZF Design Tri Tech Associates Inc
<b>Design-Build</b>					
Round 3 February 2026	Design Build Contracting Services RFQ	24	7	5 (Short Listed)	<b>Shortlisted Firms</b> Energy Optimizers USA Evans Energy Miles-McClellan Construction Perfection Group Prodigy Building Solutions
Round 4 March 2026	Design-Build RFP to Establish Pricing & Technical Parameters	All 5 from Step 3	TBD	TBD	TBD



# EPC Criteria Engineer



André T. Goosby  
President, AGM Energy Services

AGM Energy Services provides the following professional services:

- Criteria Engineering
- Energy Assessments, Evaluations, and Master Planning
- Development of Smart Building Solutions (Design, Planning, Systems Integration, Data Management, and Smart Maintenance)
- Commissioning Services (Fundamental, Retro, Re-Commissioning, Enhanced)
- Master Systems Integration and Niagara Analytics
- Temperature Control Preventative Maintenance
- Energy Consulting and Utility Utilization
- Measurement and Verification with Analytical Reporting



# Next Step:



## RFP to Establish Unit Pricing



Energy Optimizers, USA  
Belinda Kenley, Vice President



Evans Energy  
Jeffrey A. Evans, President



Miles McClellan Construction  
Brad Bloomberg, Vice President



Perfection Group  
Dave Blevins LEED-AP, President of Engineering



Prodigy Building Solutions  
Jon Green, Sr Account Executive

# How can we help you?



## Southwestern Ohio Educational Purchasing Council



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