



# Facility Renovation Projects Design-Build Delivery

André T. Goosby

President, AGM Energy Services  
SWOEPC's Selected Criteria Engineer

# About *AGM Energy Services*

- Provide criteria engineering services for many large Districts throughout Ohio
- Experience with K-12, Higher Ed, Healthcare, Private Sector, Governmental
- Multiple offices throughout Ohio
- Multi-disciplined and licensed engineers
- Years of Design-Build experience
- Selected as SWOEPC's Criteria Engineer

# *What qualifies for Design-Build?*

- Large or Small Projects
- Sample Project Types
  - Aging Equipment
  - Deferred Maintenance
  - Comfort and Automation Issues
  - Energy Reduction
  - Infrastructure Replacement

# Criteria Engineering Value Additions

- Goal: Protect Member Districts
- Early Engagement is Critical
  - Owner advocacy/extension of your staff
  - Establish scope of work parameters
  - Determine feasibility
  - Ensure comprehensive solutions
  - Budget estimates
  - Project flexibility
- Peer to peer collaboration with Design-Builders to support successful outcomes

# What challenges have you faced?

- *Excessive change orders*
- *Scope creep*
- *Excessive project timelines*
- *Unclear project parameters*
- *Did I receive what I paid for?*