

**Southwestern Ohio Educational Purchasing Council
Furniture Discounts
June 1, 2024 - May 31, 2025**

| Vendor | AmTab | Fomcore | Friends Office | John R. Green Co/ Kurtz Bros |
|----------|--|--|---|--|
| Website | www.amtab.com | www.fomcore.com | www.friendsoffice.com | www.johnrgreenco.com |
| Bid # | EPC OMERESA Furniture 2024-25 | EPC 2024-25 | 24-25EPCFurn | EPC/OMERESA - 05192022D |
| Address | 600 Eagle Dr Bensenville IL 60106 | 1770 E Keating Ave Muskegon MI 49442 | 2300 Bright Rd Findlay OH 45840 | 400 Reed St, PO Box 392 Clearfield PA 16830 |
| Contact | Will Bauers | Jeff Wolber | Melissa Parsons | Renee Murren |
| Email | Will.Bauers@amtab.com | jwolber@fomcore.com | mparsons@friendsoffice.com | rmurren@johnrgreenco.com |
| Phone | 630-301-7600 X200 | 502-260-1336 | 859-509-7988 | 800-252-3811 |
| Fax | 630-896-7945 | | 419-427-0330 | 814-765-3142 |
| Shipping | Contact Vendor for Shipping Costs | Customer pays for shipping orders under \$5,000. Freight quote needed and orders over \$5,000 will include a 5% shipping charge. | Any delivery, shipping, or installation charges will be quoted for approval prior to order. Many manufacturer contracts qualify for free delivery and installation. | Shipping will be additional. Please see Furniture Discount Matrix for Details. |

| Vendor | K-Log Inc | School Outfitters | Tom Sexton & Assoc |
|----------|--|---|--|
| Website | www.k-log.com | www.schooloutfitters.com | www.tomsextonfurniture.com |
| Bid # | 0491 | EPC 2023-24 | ME5222022 |
| Address | 1224 27th St Zion IL 60099 | 3736 Regent Ave Cincinnati OH 45212 | 65 Cummings Dr Walton KY 41094 |
| Contact | Sales Department | Sales Department | Jim Elmore |
| Email | info@k-log.com | contracts@schooloutfitters.com | jim.e@tomsextonfurniture.com |
| Phone | 800-872-6611 | 800-260-2776 | 859-485-7065 |
| Fax | 847-872-3728 | 800-494-1036 | 859-485-7085 |
| Shipping | Freight terms are FOB Destination, Prepaid & Added to Invoice. Special services such as lift gate, inside delivery, product assembly & installation are quoted separately. | You must call, email, or chat to receive your contract pricing. Installation is \$404 for the first 2 hours of work & \$808 for 4 hours of work. For more than 4 hours, the price is \$202 per additional hour. Storage options are available for additional rates. | Contact Vendor For Shipping Quote |

SOUTHWESTERN OHIO EPC - FURNITURE DISCOUNTS - JUNE 1, 2024- MAY 31, 2025

| MANUFACTURERS | | | | | | | |
|---|--------------|----------------|---------------------------|---|--------------|------------------------------|-----------------------|
| % of Discount off of Manufacturer List Price | AmTab | Fomcore | Friends Office | John R. Green/ Kurtz Bros. | K-Log | School Outfitters | Tom Sexton |
| 9to5 Seating | | | 40-50% | | | | |
| AIS | | | 40-50% | | | | |
| Alera | | | 40-50% | | 37% | | |
| Allied | | | | 45% | 58% | | |
| Allsteel | | | 40-50% | | | | |
| Alumni | | | 40-50% | 55% | 55% | | |
| AMQ | | | 35-45% | | | | |
| AmTab | 50% | | 35-45% | 30-50% | 54% | <u>30%</u> | |
| Arold | | | 40-50% | | | | |
| Artco-Bell | | | | | | | 40% |
| Balt | | | 40-50% | 25-40% | 33-38% | <u>40%</u> | |
| Basyx | | | 40-50% | 25-40% | | | |
| Best Rite | | | 40-50% | 25-40% | 33-38% | <u>42%</u> | |
| Bestar | | | | | 38% | | |
| Boss | | | 40-50% | 40% | 48% | | |
| Bretford | | | 40-50% | | | <u>35%</u> | |
| Bush | | | 40-50% | 30-40% | 33% | <u>36%</u> | |
| Carpets for Kids | | | 30-40% | 25% | | | |
| CEF | | | | | 24% | | |
| COE | | | 40-50% | 60% | | | |
| Community | | | 40-50% | | | | |
| Copernicus | | | | | 22% | | |
| Correll | | | | 30-46% | 44% | <u>42%</u> | |
| Darran | | | 40-50% | | | | |
| Datum Filing Systems | | | 40-50% | | 33% | <u>30%</u> | |
| Diversified | | | 40-50% | 25-40% | 54% | <u>50%</u> | 35% |
| Dorel-Cosco | | | 30-45% | | | | |
| ECR4Kids | | | 30-40% | | 24% | | |
| Enwork | | | 40-50% | | | | |
| Ergonomic Concepts | | | 40-50% | | | | |
| ES Robbins | | | 40-50% | | | | |
| Essendant | | | 30-40% | | | | |
| Eurotech | | | 40-50% | | 45% | | |
| Fairfield | | | 40-50% | | | | |
| Fireking | | | 40-50% | 25-35% | 52% | | |
| Fomcore | | 55% | 40-50% | | | | |
| Ghent | | | 40-50% | 25-35% | 41% | <u>35%</u> | |
| Global | | | 40-50% | 15-30% | 40% | <u>38%</u> | 35% |
| Gratnells | | | | | 24% | | |
| Hann | | | 40-50% | 30-42% | | <u>20%</u> | |
| Haskell | | | 40-50% | 40% | 37-38% | | |
| Highpoint | | | 40-50% | 30-44% | 52% | | |

SOUTHWESTERN OHIO EPC - FURNITURE DISCOUNTS - JUNE 1, 2024- MAY 31, 2025

| MANUFACTURERS | AmTab | Fomcore | Friends Office | John R. Green/ Kurtz Bros. | K-Log | School Outfitters | Tom Sexton |
|---|-------|---------|----------------|-------------------------------|--------|-------------------|------------|
| % of Discount off of Manufacturer List Price | | | | | | | |
| Homecrest | | | 40-50% | | | | |
| Hon | | | 40-50% | 30-44% | 36-37% | | |
| HPFi | | | 40-50% | | | | |
| Iceberg | | | 40-50% | | | | |
| Ideon | | | 40-50% | | | | |
| Indiana Furniture | | | 40-50% | | | | |
| Infinity | | | 40-50% | | | | |
| Invincible | | | 40-50% | | | | |
| Iron Age Office | | | 40-50% | | | | |
| Ironwood | | | 40-50% | 30-46% | 42% | <u>39%</u> | |
| Jonti-Craft | | | 40-50% | 10-21% | 12-25% | <u>24%</u> | |
| Joy Carpet | | | | 25% | | | |
| JRG | | | | 10-12% | | | |
| K.I. | | | 40-50% | | 28-31% | <u>33%</u> | |
| KFI | | | 40-50% | 35-50% | 47-49% | <u>50%</u> | |
| Lacasse | | | 40-50% | | | | |
| Learniture | | | | | | <u>55%</u> | |
| Lesro | | | 40-50% | | 45% | | |
| Luxor | | | 40-50% | 20-30% | 16-31% | <u>20%</u> | |
| Mahar | | | 40-50% | 20-30% | | <u>21%</u> | |
| Marco | | | | | 33% | | |
| Mayline | | | 40-50% | 30-45% | | | |
| Media Technologies | | | 40-50% | | | <u>39%</u> | |
| Midwest Folding | | | 40-50% | | 36% | <u>34%</u> | |
| MooreCo | | | 40-50% | | 33-38% | | |
| National Public Seating | | | 40-50% | 25-40% | 43-44% | <u>40%</u> | |
| Nook Pod | | | 40-50% | | | | |
| Norwood Commercial Furniture | | | | | | <u>55%</u> | |
| Office Source | | | 40-50% | 60% | 56% | | |
| Office Star | | | 40-50% | | 42-44% | <u>48%</u> | |
| Offices to Go | | | 40-50% | 30-44% | 38-42% | | |
| OfficeSource | | | 40-50% | 50% | | | |
| OneScreen | | | 40-50% | | | | |
| Paoli | | | 40-50% | | | | |
| Paradigm | | | 30-45% | | | | |
| Paragon | | | 40-50% | 20-33% | 35% | <u>37%</u> | |
| Paul Downs | | | 30-45% | | | | |
| Perpetual | | | 40-50% | | | | |
| Phoenix Safe | | | 40-50% | | | | |
| Premiera | | | 40-50% | 35-49% | | | 40% |
| RightAngle | | | 40-50% | 40% | 40-41% | | |
| Royal Seating | | | 40-50% | | | | |

SOUTHWESTERN OHIO EPC - FURNITURE DISCOUNTS - JUNE 1, 2024- MAY 31, 2025

| MANUFACTURERS | AmTab | Fomcore | Friends Office | John R. Green/ Kurtz Bros. | K-Log | School Outfitters | Tom Sexton |
|---|-------|---------|----------------|-------------------------------|--------|-------------------|------------|
| % of Discount off of Manufacturer List Price | | | | | | | |
| Safco | | | 40-50% | 30-45% | 36-43% | <u>37%</u> | |
| Sandusky Lee | | | 40-50% | 30-49% | 36-45% | <u>42%</u> | |
| Scholarcraft | | | 40-50% | 45-58% | 56-57% | | |
| Shain Shop | | | 40-50% | 25-40% | | | |
| SICO | | | 40-50% | | | | |
| Sit On It | | | 40-50% | | | | |
| Smith Systems | | | | 20-30% | 33% | | |
| Southern Aluminum | | | 40-50% | | | <u>33%</u> | |
| SpecialT Furniture | | | 40-50% | | | | |
| Sprogs | | | | | | <u>20%</u> | |
| Stevens Industries | | | | 10-16% | 24% | <u>28%</u> | |
| TenJam | | | 40-50% | | 25% | | |
| Tennesco | | | 40-50% | | | <u>20%</u> | |
| United Chair | | | 40-50% | | | | |
| USA Capitol | | | | 45-53% | | | |
| Venue Industries | | | 30-45% | | | | |
| Virco | | | 40-50% | 50-63% | 54-58% | | |
| VividBoard | | | 40-50% | | | | |
| Waddell | | | 40-50% | | | | |
| Wisconsin Bench | | | | | 55% | | |
| Wood Designs | | | 30% | 15-24% | 41% | <u>26%</u> | |
| Workstream | | | 40-50% | | | | |
| X-chair | | | 40-50% | 30% | | | |